

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**

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**CONSOLIDATED FINANCIAL STATEMENTS**

**FOR THE YEARS ENDED  
DECEMBER 31, 2023 AND 2022**

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors of  
San Joaquin River Parkway and Conservation Trust, Inc.

### **Report on the Audit of the Consolidated Financial Statements**

#### ***Qualified Opinion***

We have audited the accompanying consolidated financial statements of San Joaquin River Parkway and Conservation Trust, Inc. (the Trust), a nonprofit organization, which comprise the consolidated statement of financial position as of December 31, 2023, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion paragraph, the consolidated financial statements referred to in the first paragraph present fairly, in all material respects, the financial position of San Joaquin River Parkway and Conservation Trust, Inc. as of December 31, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### ***Basis for Qualified Opinion***

As disclosed in Note 7 to the consolidated financial statements, the Trust acquired Sand and Gravel Rights (the Rights) during 2003 in the amount of \$2,990,222. Generally accepted accounting principles require that such Rights be stated at the lower of its cost or impaired (fair) value. The Trust believes that the Rights are not impaired and that its carrying value is equal to, or less than, its actual current fair value. An asset impairment exists when the expected future cash flows from an asset are estimated to be less than the carrying value of that asset. However, since its acquisition, the Trust has not obtained a detailed geological assessment or current appraisal of its actual fair value. In conducting our audit, we were unable to obtain evidence that corroborated management's conclusion that the Rights are stated at the lesser of their cost or fair value.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Consolidated Financial Statements section of our report. We are required to be independent of the Trust and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### ***Responsibilities of Management for the Consolidated Financial Statements***

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Trust's ability to continue as a going concern within one year after the date that the consolidated financial statements are available to be issued.

#### ***Auditors' Responsibilities for the Audit of the Consolidated Financial Statements***

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with generally accepted auditing standards and *Government Auditing Standards*, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Trust's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

#### ***Other Matters***

The consolidated financial statements of the Trust as of December 31, 2022, were audited by predecessor auditors, and they expressed a qualified opinion on those audited consolidated financial statements in their report dated April 25, 2023, but they have not performed any auditing procedures since that date.

**Other Reporting Required by *Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated April 22, 2024, on our consideration of the Trust's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Trust's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Trust's internal control over financial reporting and compliance.

HHC, INC.

A handwritten signature in blue ink that reads "HHC, Inc." in a cursive, slightly slanted font.

Fresno, California  
April 22, 2024

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**

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**CONSOLIDATED FINANCIAL STATEMENTS**

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF FINANCIAL POSITION**  
**DECEMBER 31, 2023 AND 2022**

|  | <b>2023</b>   | <b>2022</b>   |
|--|---------------|---------------|
| <b>ASSETS</b>  |               |               |
| Current assets:  |               |               |
| Cash in bank   | \$ 265,419    | \$ 650,580    |
| Investments  | 5,690,526     | 3,655,164     |
| Unconditional promises to give, due within one year, net | -             | 30,000        |
| Grants receivable  | 270,419       | 84,976        |
| Bequest receivable                                       | -             | 1,000,000     |
| Inventory  | 4,143         | 7,452         |
| Prepaid expenses   | 11,831        | 10,522        |
| Total current assets                                     | 6,242,338     | 5,438,694     |
| Unconditional promises to give                           | 39,908        | 30,000        |
| Right of use assets                                      | 21,511        | 37,330        |
| Property and equipment, net                              | 8,868,428     | 9,075,796     |
| Other assets   | 28,192        | 28,192        |
| Sand and gravel rights                                   | 2,990,222     | 2,990,222     |
| Total Assets   | \$ 18,190,599 | \$ 17,600,234 |
| <b>LIABILITIES AND NET ASSETS</b>                        |               |               |
| Current liabilities:                                     |               |               |
| Accounts payable   | \$ 40,330     | \$ 31,207     |
| Accrued expenses   | 16,416        | 16,423        |
| Line of credit   | 50,000        | 50,250        |
| Deferred revenue   | 41,251        | 66,988        |
| Mortgage payable, due within one year                    | 37,160        | 35,022        |
| Lease liability, current portion                         | 11,819        | -             |
| Total current liabilities                                | 196,976       | 199,890       |
| Long-term liabilities:                                   |               |               |
| Mortgage payable, long-term portion                      | 194,483       | 231,876       |
| Lease liability, long-term portion                       | 9,692         | 37,330        |
| Total liabilities  | 401,151       | 469,096       |
| Net assets:  |               |               |
| With donor restrictions                                  | 3,475,963     | 4,231,062     |
| Without donor restrictions                               | 14,313,485    | 12,900,076    |
| Total net assets   | 17,789,448    | 17,131,138    |
| Total Liabilities and Net Assets                         | \$ 18,190,599 | \$ 17,600,234 |

The accompanying notes are an integral part of these consolidated financial statements.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF ACTIVITIES**  
**FOR THE YEAR ENDED DECEMBER 31, 2023**

|   | <u>Without Donor<br/>Restrictions</u> | <u>With Donor<br/>Restrictions</u> | <u>Total</u>         |
|---|---------------------------------------|------------------------------------|----------------------|
| <b>REVENUES AND SUPPORT</b>                 |                                       |                                    |                      |
| Grants                                      | \$ 109,899                            | \$ 88,757                          | \$ 198,656           |
| Special events, net of expenses of \$41,701 | 19,906                                | -                                  | 19,906               |
| Contributions:                              |                                       |                                    |                      |
| Cash and other financial assets             | 602,993                               | 114,864                            | 717,857              |
| Governmental grant contributions            | 528,293                               | -                                  | 528,293              |
| Program services                            | 841,322                               | -                                  | 841,322              |
| Investment income (loss), net               | 568,173                               | 173,476                            | 741,649              |
| Merchandise sales, net                      | 34,725                                | -                                  | 34,725               |
| Fruit sales                                 | 99,779                                | -                                  | 99,779               |
| Park operations                             | 253,793                               | -                                  | 253,793              |
| Rent revenue                                | 54,435                                | -                                  | 54,435               |
| Facility rental revenue                     | 116,853                               | -                                  | 116,853              |
| Other                                       | 19,145                                | -                                  | 19,145               |
| Net assets released from restrictions       |                                       |                                    | -                    |
| Satisfaction of purpose restrictions        | 1,132,196                             | (1,132,196)                        | -                    |
|   | <u>4,381,512</u>                      | <u>(755,099)</u>                   | <u>3,626,413</u>     |
| <b>TOTAL REVENUES AND SUPPORT</b>           |                                       |                                    |                      |
|   | <u>4,381,512</u>                      | <u>(755,099)</u>                   | <u>3,626,413</u>     |
| <b>COSTS AND EXPENSES</b>                   |                                       |                                    |                      |
| Program services                            | 2,395,749                             | -                                  | 2,395,749            |
| General and administrative                  | 296,864                               | -                                  | 296,864              |
| Fundraising                                 | 275,490                               | -                                  | 275,490              |
|   | <u>2,968,103</u>                      | <u>-</u>                           | <u>2,968,103</u>     |
| <b>TOTAL COSTS AND EXPENSES</b>             |                                       |                                    |                      |
|   | <u>2,968,103</u>                      | <u>-</u>                           | <u>2,968,103</u>     |
| Changes in net assets                       | 1,413,409                             | (755,099)                          | 658,310              |
| Net assets, beginning of year               | <u>12,900,076</u>                     | <u>4,231,062</u>                   | <u>17,131,138</u>    |
| Net assets, end of year                     | <u>\$ 14,313,485</u>                  | <u>\$ 3,475,963</u>                | <u>\$ 17,789,448</u> |

The accompanying notes are an integral part of these consolidated financial statements.



**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF ACTIVITIES (continued)**  
**FOR THE YEAR ENDED DECEMBER 31, 2022**

|   | <u>Without Donor<br/>Restrictions</u> | <u>With Donor<br/>Restrictions</u> | <u>Total</u>         |
|---|---------------------------------------|------------------------------------|----------------------|
| <b>REVENUES AND SUPPORT</b>                 |                                       |                                    |                      |
| Grants                                      | \$ 657,950                            | \$ 10,000                          | \$ 667,950           |
| Special events, net of expenses of \$35,409 | 1,784                                 | -                                  | 1,784                |
| Contributions:                              |                                       |                                    |                      |
| Cash and other financial assets             | 389,009                               | 1,464,896                          | 1,853,905            |
| Nonfinancial assets                         | 8,877                                 | -                                  | 8,877                |
| Governmental grant contributions            | 202,864                               | -                                  | 202,864              |
| Program services                            | 548,884                               | -                                  | 548,884              |
| Investment income (loss), net               | (649,156)                             | (114,293)                          | (763,449)            |
| Merchandise sales, net                      | 13,256                                | -                                  | 13,256               |
| Fruit sales                                 | 109,995                               | -                                  | 109,995              |
| Park operations                             | 120,019                               | -                                  | 120,019              |
| Rent revenue                                | 51,653                                | -                                  | 51,653               |
| Facility rental revenue                     | 123,435                               | -                                  | 123,435              |
| Other                                       | 45,954                                | -                                  | 45,954               |
| Net assets released from restrictions       |                                       |                                    |                      |
| Satisfaction of purpose restrictions        | 185,573                               | (185,573)                          | -                    |
|   | <u>1,810,097</u>                      | <u>1,175,030</u>                   | <u>2,985,127</u>     |
| <b>COSTS AND EXPENSES</b>                   |                                       |                                    |                      |
| Program services                            | 1,916,212                             | -                                  | 1,916,212            |
| General and administrative                  | 295,710                               | -                                  | 295,710              |
| Fundraising                                 | 232,927                               | -                                  | 232,927              |
|   | <u>2,444,849</u>                      | <u>-</u>                           | <u>2,444,849</u>     |
| Changes in net assets                       | (634,752)                             | 1,175,030                          | 540,278              |
| Net assets, beginning of year               | <u>13,534,828</u>                     | <u>3,056,032</u>                   | <u>16,590,860</u>    |
| Net assets, end of year                     | <u>\$ 12,900,076</u>                  | <u>\$ 4,231,062</u>                | <u>\$ 17,131,138</u> |

The accompanying notes are an integral part of these consolidated financial statements.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES**  
**FOR THE YEAR ENDED DECEMBER 31, 2023**

|                                       | PROGRAM SERVICES    |                      | SUPPORTING SERVICES        |                   | Total               |
|---------------------------------------|---------------------|----------------------|----------------------------|-------------------|---------------------|
|                                       | Land Management     | Ag Land Conservation | General and Administrative | Fundraising       |                     |
| Personnel costs:                      |                     |                      |                            |                   |                     |
| Salaries and wages                    | \$ 1,094,524        | \$ 58,039            | \$ 151,293                 | \$ 154,821        | \$ 1,458,677        |
| Payroll taxes                         | 100,820             | 3,205                | 13,460                     | 12,103            | 129,588             |
| Employee benefits                     | 101,254             | 9,371                | 8,669                      | 14,504            | 133,798             |
| <b>Total personnel costs</b>          | <b>1,296,598</b>    | <b>70,615</b>        | <b>173,422</b>             | <b>181,428</b>    | <b>1,722,063</b>    |
| Other costs and expenses:             |                     |                      |                            |                   |                     |
| Accounting and legal                  | 7,765               | -                    | 34,938                     | -                 | 42,703              |
| Advertising                           | 2,712               | -                    | 173                        | 3,342             | 6,227               |
| Bank and credit card fees             | 25,440              | 195                  | 20                         | 2,393             | 28,048              |
| Contract labor                        | 59,148              | -                    | 10,491                     | -                 | 69,639              |
| Dues and subscriptions                | 24,907              | -                    | 99                         | -                 | 25,006              |
| Equipment rental                      | 78,201              | 9,563                | 8,662                      | -                 | 96,426              |
| Insurance                             | 46,634              | 8,927                | 15,789                     | 1,148             | 72,498              |
| Interest expense                      | 13,379              | -                    | 7,119                      | -                 | 20,498              |
| Outside services                      | 29,179              | -                    | -                          | -                 | 29,179              |
| Miscellaneous                         | 5,717               | -                    | -                          | 101               | 5,818               |
| Postage and delivery                  | 2,225               | -                    | 1,027                      | 8,134             | 11,386              |
| Printing and copying                  | 1,270               | -                    | -                          | 27,901            | 29,171              |
| Professional fees                     | 143,797             | 7,472                | 11,197                     | 44,101            | 206,567             |
| Property taxes                        | 2,744               | -                    | -                          | -                 | 2,744               |
| Rent                                  | 9,683               | -                    | -                          | -                 | 9,683               |
| Repairs and maintenance               | 68,266              | 17,131               | 1,605                      | 5,889             | 92,891              |
| Security                              | 19,090              | 13,288               | -                          | -                 | 32,378              |
| Supplies                              | 145,776             | 28,056               | 4,140                      | 1,053             | 179,025             |
| Taxes and licenses                    | 1,517               | -                    | 200                        | -                 | 1,717               |
| Travel and conferences                | 5,643               | -                    | 142                        | -                 | 5,785               |
| Utilities                             | 16,921              | 17,035               | 27,840                     | -                 | 61,796              |
| <b>Total other costs and expenses</b> | <b>710,014</b>      | <b>101,667</b>       | <b>123,442</b>             | <b>94,062</b>     | <b>1,029,185</b>    |
| <b>Subtotal</b>                       | <b>2,006,612</b>    | <b>172,282</b>       | <b>296,864</b>             | <b>275,490</b>    | <b>2,751,248</b>    |
| Depreciation                          | 208,933             | 7,922                | -                          | -                 | 216,855             |
| <b>Total costs and expenses</b>       | <b>\$ 2,215,545</b> | <b>\$ 180,204</b>    | <b>\$ 296,864</b>          | <b>\$ 275,490</b> | <b>\$ 2,968,103</b> |
| Percentage results                    | 75%                 | 6%                   | 10%                        | 9%                | 100%                |

The accompanying notes are an integral part of these consolidated financial statements.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF FUNCTIONAL EXPENSES (continued)**  
**FOR THE YEAR ENDED DECEMBER 31, 2022**

|                                | PROGRAM SERVICES |                      | SUPPORTING SERVICES        |             | Total        |
|--------------------------------|------------------|----------------------|----------------------------|-------------|--------------|
|                                | Land Management  | Ag Land Conservation | General and Administrative | Fundraising |              |
| Personnel costs:               |                  |                      |                            |             |              |
| Salaries and wages             | \$ 806,703       | \$ 52,051            | \$ 157,607                 | \$ 142,583  | \$ 1,158,944 |
| Payroll taxes                  | 72,425           | 4,220                | 13,556                     | 12,428      | 102,629      |
| Employee benefits              | 160,848          | 15,512               | 37,761                     | 26,418      | 240,539      |
| Total personnel costs          | 1,039,976        | 71,783               | 208,924                    | 181,429     | 1,502,112    |
| Other costs and expenses:      |                  |                      |                            |             |              |
| Accounting and legal           | 5,841            | 2,789                | 21,500                     | -           | 30,130       |
| Advertising                    | 2,552            | -                    | 1,668                      | 1,219       | 5,439        |
| Bank and credit card fees      | 26,297           | 282                  | 738                        | 2,755       | 30,072       |
| Contract labor                 | -                | 31,486               | 1,865                      | -           | 33,351       |
| Dues and subscriptions         | 13,924           | 139                  | -                          | -           | 14,063       |
| Equipment rental               | 36,939           | 17,278               | 7,882                      | -           | 62,099       |
| Insurance                      | 31,223           | 6,154                | 18,061                     | 930         | 56,368       |
| Interest expense               | 15,055           | -                    | 2,908                      | -           | 17,963       |
| Outside services               | 21,886           | -                    | -                          | -           | 21,886       |
| Miscellaneous                  | 1,939            | -                    | 20                         | -           | 1,959        |
| Postage and delivery           | 432              | -                    | 235                        | 8,819       | 9,486        |
| Printing and copying           | 1,570            | -                    | 1,374                      | 22,286      | 25,230       |
| Professional fees              | 129,424          | -                    | 21,627                     | 12,502      | 163,553      |
| Property taxes                 | 1,836            | -                    | 81                         | -           | 1,917        |
| Rent                           | 9,274            | -                    | -                          | -           | 9,274        |
| Repairs and maintenance        | 60,927           | 10,729               | 2,451                      | -           | 74,107       |
| Security                       | 20,531           | 3,076                | -                          | -           | 23,607       |
| Supplies                       | 59,241           | 15,639               | 4,121                      | 907         | 79,908       |
| Taxes and licenses             | -                | -                    | 292                        | -           | 292          |
| Travel and conferences         | 2,583            | -                    | 131                        | -           | 2,714        |
| Utilities                      | 39,744           | 20,574               | 1,494                      | 1,862       | 63,674       |
| Total other costs and expenses | 481,218          | 108,146              | 86,448                     | 51,280      | 727,092      |
| Subtotal                       | 1,521,194        | 179,929              | 295,372                    | 232,709     | 2,229,204    |
| Depreciation                   | 182,056          | 33,033               | 338                        | 218         | 215,645      |
| Total costs and expenses       | \$ 1,703,250     | \$ 212,962           | \$ 295,710                 | \$ 232,927  | \$ 2,444,849 |
| Percentage results             | 70%              | 9%                   | 12%                        | 10%         | 100%         |

The accompanying notes are an integral part of these consolidated financial statements.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

|   | <b>2023</b>        | <b>2022</b>       |
|---|--------------------|-------------------|
| <b>Cash Flows from Operating Activities:</b>  |                    |                   |
| Change in net assets  | \$ 658,310         | \$ 540,278        |
| Adjustment to reconcile changes in net assets to net cash provided by operating activities: |                    |                   |
| Depreciation expense  | 216,855            | 215,645           |
| Investment (gains) losses   | (637,515)          | 841,458           |
| Reduction in the carrying amount of right-of-use assets                                     | 15,819             | 17,297            |
| Forgiveness of loans  | -                  | (200,752)         |
| Changes in operating assets and liabilities:  |                    |                   |
| Unconditional promises to give, bequests and grants receivable                              | 834,649            | (947,321)         |
| Inventory   | 3,309              | (1,981)           |
| Prepaid and other assets  | (1,309)            | 3,817             |
| Accounts payable and accrued expenses   | 9,116              | (106,200)         |
| Lease liabilities   | (15,819)           | (17,297)          |
| Deferred revenue  | (25,737)           | 15,014            |
|   | <b>1,057,678</b>   | <b>359,958</b>    |
| <b>Cash Flows from Investing Activities:</b>  |                    |                   |
| Purchase of equipment   | (9,487)            | (208,631)         |
| Purchase of marketable securities   | (1,397,847)        | (180,836)         |
| Proceeds from sale of marketable securities   | -                  | 74,443            |
|   | <b>(1,407,334)</b> | <b>(315,024)</b>  |
| <b>Cash Flows from Financing Activities:</b>  |                    |                   |
| Principal payments on note payable  | (35,255)           | (37,250)          |
| Advances on line-of-credit  | 125,000            | 91,250            |
| Principal payments on line of credit  | (125,250)          | (41,000)          |
|   | <b>(35,505)</b>    | <b>13,000</b>     |
| Net cash provided by (used in) financing activities   | <b>(35,505)</b>    | <b>13,000</b>     |
| Increase (decrease) in cash and cash equivalents  | <b>(385,161)</b>   | <b>57,934</b>     |
| <b>Cash and Cash Equivalents, Beginning of Year</b>   | <b>650,580</b>     | <b>592,646</b>    |
| <b>Cash and Cash Equivalents, End of Year</b>   | <b>\$ 265,419</b>  | <b>\$ 650,580</b> |
| Supplemental disclosures of cash flow information:  |                    |                   |
| Interest paid   | \$ 2,714           | \$ 17,963         |
| Taxes paid  | \$ 800             | \$ 800            |

The accompanying notes are an integral part of these consolidated financial statements.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS**

**NOTE 1 – NATURE OF ACTIVITIES**

The San Joaquin River Parkway and Conservation Trust, Inc. (the Trust) is a California 501(c)(3) non-profit corporation formed in 1988 to preserve and restore San Joaquin River lands having ecological, scenic or historic significance, to educate the public on the need for stewardship, to research issues affecting the river, and to promote educational, recreational and agricultural uses consistent with the protection of the river's resources. The Trust carries out its mission through land acquisition, education and recreation programs, and projects designed to enhance wildlife habitat or public access. The Trust's primary sources of revenue are contributions from the general public, program services, federal, state and private foundation grants, and investment earnings.

In connection with the acquisition of certain Sand and Gravel Rights (see Note 7), the Trust also received at nominal cost, options to acquire up to three remnant parcels of real estate contiguous with property acquired by the San Joaquin River Conservancy (the Conservancy). In 2008, the Trust elected to exercise its options. The Trust formed the SJ Running River, Limited Liability Company (the LLC) to hold title to these remnant parcels to protect itself from any claims related to them. The ultimate use and disposition of the parcels have yet to be determined by the Trust. In 2009, the LLC received title to one of the three remnant parcels. The Trust chose not to acquire the two other parcels which are former landfill parcels with long-term management obligations related to the closed landfill. The two parcels were later acquired by a recently formed nonprofit called the San Joaquin River Access Corporation that has no connection or association with the Trust.

These consolidated financial statements include the account balances and financial activities of the Trust and its wholly owned LLC. All significant inter-entity accounts and balances have been eliminated.

The Trust is managed by its Board of Directors who are elected in accordance with its by-laws. While the Trust solicits "members" on an annual basis, it is not managed by such members.

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

Basis of Accounting and Presentation: The Trust's consolidated financial statements have been prepared on the accrual basis of accounting. The significant accounting policies followed are described below to enhance the usefulness of the consolidated financial statements to the reader.

Classification of Net Assets: The consolidated financial statements of the Trust have been prepared in accordance with U.S. generally accepted accounting principles (U.S. GAAP), which require the Trust to report information regarding its financial position and activities according to the following net asset classifications:

*Net assets without donor restrictions* – Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the Trust. These net assets may be used at the discretion of the Trust's management and the Board of Directors.

Certain net assets without donor restrictions have been specifically designated by the Board of Directors to be separately maintained for various projects and operating funds. Such funds are identified as Board Designated Net Assets.

*Net assets with donor restrictions* – Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the Trust or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restricted contributions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the Statements of Activities.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Cash and Cash Equivalents: Cash and cash equivalents consist of various demand and interest-bearing accounts on deposit with insured financial and brokerage institutions. The Trust considers all investments with an original maturity of three months or less to be cash equivalents.

Investments: All of the Trust's investments are available for sale. Investments are stated at their estimated fair value based on quoted closing prices. Investment income, including unrealized gains and losses, interest, dividends and related items are recognized in the Statements of Activities as they are incurred.

Fair Value of Certain Financial Instruments: The Trust considers its cash and cash equivalents, unconditional promises to give, grants receivable, bequest receivable, prepaid expenses, accounts payable, accrued expenses, and deferred revenue to be short-term in nature, and therefore their fair values approximate their carrying values.

Allowance for Doubtful Accounts: The Trust provides an allowance for doubtful accounts based upon management's review and analysis of specific grants, pledges or grants receivable and considers the age of past due amounts. Receivables are written-off when deemed uncollectible. Recoveries, if any, of receivables previously written-off are recorded as income when received.

At December 31, 2023 and 2022, based on its analysis and review, management believes that all receivables due will be collected in full and thus determined that an Allowance for Doubtful Accounts is not required at those dates.

Inventory: Inventory consists of merchandise held for sale at the Trust's River Store. Inventory is stated at the lower of cost (determined on the first-in, first-out basis) or market. Revenues from gift merchandise sold at the Trust's River Center store are recorded in the Statements of Activities, net of their costs.

Property and Equipment: Property and equipment are stated at cost or, if donated, at the asset's estimated fair value on the date of donation. All assets acquired by the Trust whose initial value or cost exceeds \$2,500 are capitalized and depreciated over their estimated useful lives. Routine repairs and maintenance, including planned major maintenance activities are expensed when incurred. Depreciation is recorded using the straight-line method over estimated useful lives of 3 to 40 years.

Revenue and Revenue Recognition: The Trust recognizes revenue from park operations, river camp, merchandise sales, fruit sales, rent revenue and facility rentals at a point in time. Membership dues, which are nonrefundable, are considered to be contributions since there is no significant exchange element with the amount provided and benefit received (other than very nominal discounts on future program events). As a result, the Trust has recognized membership dues as contributions.

The Trust recognizes contributions when cash, securities or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give - that is, those with a measurable performance or other barrier and a right of return - are not recognized until the conditions on which they depend have been met.

Contributions and Bequests: Contributions are generally recorded as received. All contributions are available for unrestricted use unless specifically restricted by the donor. Enforceable Unconditional Promises to Give in future periods, principally bequests or pledges, are recorded as they are made, at their estimated net present, realizable value and reported as net assets with donor restrictions. Conditional promises to make are recognized when the conditions on which they depend are substantially met.

Contributions of land, land interests and conservation easements and donations of other property are recorded when the donor makes an unconditional and enforceable promise to give and are considered unrestricted unless received with donor-imposed stipulations that limit their use. Such contributions are stated at the fair market value at the date of donation, generally based on independent appraisals obtained by the donor.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Contributions and Bequests (continued): Conservation easements are recorded as Program Service Expenses when acquired as, in the opinion of management, they represent contributions by the Trust to the Community.

Government Grants and Contracts: A portion of the Trust's revenue is derived from cost-reimbursable state contracts and grants, which are conditioned upon certain performance requirements and/or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Trust has incurred expenditures in compliance with specific contract or grant provisions. Amounts received prior to incurring qualifying expenditures are reported as deferred revenue in the Statements of Financial Position.

The Trust's costs incurred under its government grants and contracts may be subject to audit by the granting agency. Management believes that future disallowance of costs, if any, would not be material to the consolidated financial statements.

Contributed Nonfinancial Assets: Contributed nonfinancial assets consist of donated goods and services. Contributed nonfinancial assets are recognized as contributions if they have ascertainable fair values and are able to be realized in cash or other liquid assets. During the years ended December 31, 2023 and 2022, the Trust received and recognized approximately \$0 and \$8,877, respectively, of donated goods. Donated goods consist of farm supplies and rose bushes which were used for ag land crop maintenance at Sumner Peck Ranch and land and facilities management at the River Center.

Donated services are recognized as contributions if they 1) significantly enhance non-financial assets or 2) involve a professional service that would otherwise have been purchased and whose values can be objectively measured. During the years ended December 31, 2023 and 2022, the Trust received and recognized approximately \$0 and \$0, respectively, of donated professional services.

Advertising: The Trust expenses all advertising costs as incurred. Total advertising expense for the years ended December 31, 2023 and 2022 was \$6,227 and \$5,439, respectively.

Reclassifications: Certain prior year amounts have been reclassified to conform to the current year presentation. The reclassifications had no impact on the Trust's net assets at December 31, 2022.

Use of Estimates: The preparation of consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results may differ from those estimates.

Functional Classification of Expenses: The costs of providing the Trust's various charitable and program services have been summarized on a functional basis in the Statements of Functional Expenses. Accordingly, direct and indirect expenses are allocated by management to program services and other activities based on their specific identification or the personnel utilized in the function.

The expenses that are allocated include the following:

| <u>Expense</u>     | <u>Method of Allocation</u> |
|--------------------|-----------------------------|
| Salaries and wages | Time Study                  |
| Payroll taxes      | Time Study                  |
| Employee benefits  | Time Study                  |



**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Tax Exempt Status: The Trust has qualified as a non-profit organization and has been granted tax-exempt status pursuant to Internal Revenue Code Section 501(c)(3) and California Revenue and Taxation Code Section 23701(d) and is exempt from Federal and State of California income taxes. The Trust is subject to federal and state income taxes for any activities that are unrelated to its exempt purpose. Unrelated business income tax, if any, is insignificant and no provision for income taxes has been made.

Generally accepted accounting principles provide accounting and disclosures guidance about positions taken by an entity in its tax returns that might be uncertain. Management has considered its tax positions and believes that all of the positions taken in its federal and state exempt organization tax returns are more likely than not to be sustained upon examination. The tax positions would not have a material impact on the consolidated financial statements. The Trust's returns are subject to examination by federal and state taxing authorities, generally for three years and four years, respectively, after they are filed.

Endowment Investment and Spending Policies: The Trust has adopted investment and spending policies for endowment assets (net assets with donor restrictions) that attempt to provide a predictable stream of funding to programs supported by endowments while seeking to maintain the purchasing power of the endowments' assets. The Trust's spending and investment policies work together to achieve this objective. The investment policy establishes the projected return objective through diversification of asset classes. The portfolio is designed to generate real rates of return in excess of inflation with regard to an appropriate balance of risk and reward for long-term capital growth.

To satisfy its long-term rate-of-return objectives, the Trust relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current income (interest and dividends). The Trust targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term return objectives within prudent risk parameters.

The spending policy calculates the amount of money annually distributable from the Trust's various endowed funds for the operations and maintenance of trails, facilities and properties in addition to other donor restrictions. At December 31, 2023 and 2022, the general spending policy seeks to distribute an amount no greater than 90% of the earnings from the prior year. Distribution of the earnings should not decrease the total market value of the endowment fund below 110% of the donor-restricted original contribution balance. The Trust's spending policy allows for the designees of the Board of Directors to adjust the spending plan according to market conditions. Accordingly, over the long term, the Trust expects its current spending policy to allow its endowment assets to grow at an average rate of approximately 5.00% annually. At such time that the fund exceeds \$500,000, the Trust can elect to change the distribution calculation to a Market-Value Oriented methodology of 5% of the fund based on a three-year rolling average of the market value of the fund. This is consistent with the Trust's objective to maintain the purchasing power of endowment assets as well as to provide additional real growth through new gifts and investment returns.

Operating Lease Right-to-Use Asset: The Trust has recorded an operating lease right-to-use lease asset as a result of implementing FASB ASU 2016-02, *Leases*. The right-to-use asset is initially measured at an amount equal to the initial measurement of the related lease liability plus any lease payments made prior to the lease term, less lease incentives, and plus ancillary charges necessary to place the lease into service. The operating lease right-to-use asset is an intangible capital asset and is amortized over the life of the related lease.

Lease Liability: The Trust's lease liability is measured at the present value of payments expected to be made by the Trust during the lease term. As lease payments are made, the Trust will reduce the liability and recognize lease expense.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)**

Concentrations of Credit Risk: As of December 31, 2023, the Federal Deposit Insurance Corporation (FDIC) insured balances of a depositor, per financial institution, up to \$250,000, and the Securities Investor Protection Corporation (SIPC) insured balances of a depositor, per financial institution, up to \$500,000. As of December 31, 2023 and 2022, the Trust’s cash balances were fully guaranteed by the FDIC. As of December 31, 2023 and 2022, approximately \$5,106,645 and \$2,924,000 of the trust’s investments were in excess of the amount guaranteed by the SIPC, respectively.

Subsequent Events: In compliance with accounting standards, management has evaluated events that have occurred after year-end to determine if these events are required to be disclosed in these consolidated financial statements. Management has determined that no events require disclosure in accordance with accounting standards. These subsequent events have been evaluated through April 22, 2024, which is the date the consolidated financial statements were available to be issued.

**NOTE 3 – AVAILABILITY OF FINANCIAL ASSETS**

The Trust’s financial assets available within one year of the Statements of Financial Position date consist of the following at December 31:

|   | <b>2023</b>      | <b>2022</b>      |
|---|------------------|------------------|
| Cash and cash equivalents   | \$ 265,419       | \$ 650,580       |
| Grants and other receivables  | 310,327          | 1,114,976        |
| Investments   | 5,690,526        | 3,655,164        |
| <br>Total financial assets  | <br>6,266,272    | <br>5,420,720    |
| <br>Less amounts not available to be used within one year:                    |                  |                  |
| Board-designated with liquidity horizons greater than one year                | (935,660)        | (629,067)        |
| Donor-restricted with liquidity horizons greater than one year                | (3,361,967)      | (3,201,062)      |
| <br>Financial assets not available to be used within one year                 | <br>(4,297,627)  | <br>(3,830,129)  |
| <br>Total financial assets available for general expenditures within one year | <br>\$ 1,968,645 | <br>\$ 1,590,591 |

The Trust has certain board-designated and donor-restricted assets limited to use which are available for general expenditure within one year in the normal course of operations. Accordingly, these assets have been included in the qualitative information above for financial assets to meet general expenditures within one year. The Trust has other assets limited to use for donor-restricted purposes. Additionally, certain other board-designated assets are designated for future use including a legal defense fund and stewardship projects. However, the board-designated amounts could be made available, if necessary.

Additionally, the Trust maintains a \$100,000 line of credit, as discussed in more detail in Note 8. As of December 31, 2023, approximately \$50,000 remained available on the Trust’s line of credit.

As part of the Trust’s liquidity management plan, cash in excess of daily requirements are invested in short-term investments and money market funds. Funds that have been Board designated may be undersigned by the Board for alternative use to meet any unexpected liquidity needs.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 4 – INVESTMENTS**

Investment securities consisted of the following at December 31:

|   | <u>2023</u>         | <u>2022</u>         |
|---|---------------------|---------------------|
| Certificate of deposit                        | \$ 7,050            | \$ 7,050            |
| US equities                                   | 4,131,708           | 2,869,349           |
| International equities                        | 340,485             | 293,163             |
| Investment pool Central Valley Community Fund | 76,831              | 69,046              |
| Fixed income                                  | 790,502             | 303,619             |
| Bond mutual funds                             | -                   | 112,937             |
| Cash and cash alternatives                    | <u>343,950</u>      | <u>-</u>            |
| Total investments                             | <u>\$ 5,690,526</u> | <u>\$ 3,655,164</u> |

The Trust's investment activities consisted of the following at December 31:

|                                     | <u>2023</u>       | <u>2022</u>         |
|-------------------------------------|-------------------|---------------------|
| Interest and dividends              | \$ 101,140        | \$ 74,053           |
| Realized and unrealized gain (loss) | <u>640,509</u>    | <u>(837,502)</u>    |
| Total investment income (loss), net | <u>\$ 741,649</u> | <u>\$ (763,449)</u> |

**NOTE 5 – GRANTS RECEIVABLE**

Grants Receivable consist of amounts billed to Grantors under contractual agreements for program related services. Grant contracts are typically billed in arrears as services are performed. Grants Receivable at December 31, 2023 and 2022 totaled \$270,419 and \$84,976 respectively, and are due from various grantors.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 6 – PROPERTY AND EQUIPMENT**

Property and equipment consisted of the following at December 31, 2023 and 2022:

|                                   | 2023             | 2022             |
|-----------------------------------|------------------|------------------|
| Land                              | \$ 4,386,187     | \$ 4,386,187     |
| Buildings and improvements        | 6,424,911        | 6,424,911        |
| Vehicles                          | 134,276          | 129,211          |
| Equipment                         | 54,441           | 75,170           |
| Furniture and fixtures            | 292,023          | 292,023          |
| <br>Total                         | <br>11,291,838   | <br>11,307,502   |
| <br>Less accumulated depreciation | <br>(2,423,410)  | <br>(2,231,706)  |
| <br>Property and equipment, net   | <br>\$ 8,868,428 | <br>\$ 9,075,796 |

Depreciation expense was \$216,855 and \$215,645 for the years ended December 31, 2023 and 2022, respectively.

**NOTE 7 – SAND AND GRAVEL RIGHTS**

The Trust acquired certain Sand and Gravel Rights (the Rights) on real property owned by the Conservancy. The Rights were purchased in 2003 in connection with the Conservancy's acquisition of the fee simple title to the Spano River Ranch. Funds to purchase the Rights were obtained from a contribution to the Trust by the Packard Foundation. Since the acquisition, the Trust has not sought, or obtained, a detailed geological assessment of the actual extent of the sand and gravel material that comprise the Rights. Such an assessment is a condition precedent to completing an appraisal of the current fair value of the Rights.

The Trust expects that the Rights will ultimately be sold to an appropriate state or federal agency, which would utilize the sand and gravel in its various San Joaquin River restoration activities. In 2008, the Trust made an offer to the Conservancy to sell the Rights. Meetings and communications between representatives of the Trust, the Conservancy, and San Joaquin River Restoration Program (a Federal Agency) have taken place, and an appraisal is ultimately planned to further these discussions. Generally accepted accounting principles anticipate that management will annually review and evaluate the Trust's assets for impairment. An asset impairment exists when expected future cash flows from the asset are estimated to be less than the carrying value of that asset. When an asset impairment is indicated, an adjustment to the carrying value is made to reflect the difference between the carrying value and the fair value of the asset. Due to the unavailability of a detailed geological assessment and current appraisal of the fair value of the Rights, management is unable to conduct an impairment analysis of the Rights. Management of the Trust believes that the carrying value of the Rights are equal to or less than their actual fair value at December 31, 2023 and 2022, but has no objective basis for this conclusion since the appropriate geological analysis and appraisal have not been completed. Management expects that the detailed geological assessment and its appraisal will be completed at some future date. Management has not yet determined whether the Trust will advance the necessary funds to complete the geological assessment and appraisal and then seek reimbursement from the purchasing agency at the time the Rights are sold.

The eventual outcome of this matter cannot be determined at this time. At December 31, 2023 and 2022, Sand and Gravel Rights totaled \$2,990,222 for each year.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 8 – NOTE PAYABLE AND BANK LINE-OF-CREDIT**

California Bank and Trust: The Trust has a \$500,000 permanent loan with California Bank and Trust payable over 15 years with approximate monthly principal and interest payments of \$4,006, final payment is due July 2029. The total balance due on the permanent loan at December 31, 2023 and 2022 was \$231,643 and \$266,898, respectively. Interest on the line accrues at a fixed rate of 5.133% annually. The note is secured by certain of the Trust’s property and land.

Total interest expense on the permanent loan was \$12,045 and \$14,821 during the years ended December 31, 2023 and 2022, respectively.

| Year Ending<br>December 31 | Principal         | Interest         | Total             |
|----------------------------|-------------------|------------------|-------------------|
| 2024                       | \$ 37,160         | \$ 10,911        | \$ 48,071         |
| 2025                       | 39,113            | 8,958            | 48,071            |
| 2026                       | 41,169            | 6,902            | 48,071            |
| 2027                       | 43,333            | 4,739            | 48,072            |
| 2028                       | 45,610            | 2,461            | 48,071            |
| 2029                       | 25,258            | 317              | 25,575            |
| Totals                     | <u>\$ 231,643</u> | <u>\$ 34,288</u> | <u>\$ 265,931</u> |

In addition to the permanent loan, the Trust entered into a working capital line-of-credit agreement with California Bank & Trust in the amount of \$100,000 which expired on October 1, 2021. The Trust renewed the line-of-credit with similar terms which expired on October 1, 2022. In August 2022, the Trust extended the agreement through October 1, 2023. During the year ended December 31, 2023, the line of credit was extended through October 2024. Outstanding balances at December 31, 2023 and 2022 were \$50,000 and \$50,250, respectively. The line is unsecured and accrues variable interest. The interest rate at December 31, 2023 was 10.75%. During the year ended December 31, 2023 and 2022, the Trust incurred interest of \$5,812 and \$933 related to this line-of-credit.

**NOTE 9 – RETIREMENT PLAN**

The Trust provides for a 403(b) plan (the Plan) covering eligible employees who meet certain minimum service requirements. The Plan is administered by All Valley Administrators. The Plan provides for the Trust to make discretionary contributions to deferring employees. During the year ended December 31, 2013, the Trust provided a 2.5% increase in base salary to employees that qualify under the Plan allowing them to contribute to the 403(b). The employees had the ultimate discretion whether they elected to contribute to the 403(b). During the years ended December 31, 2023 and 2022, the Trust allotted \$14,816 and \$18,868 to employees for their discretionary use and/or contribution to the Plan.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 10 – CONTINGENCIES**

Liquidity and Financial Resources: Payments received for grant program services from the State of California and Federal sources are not sufficient to support the Trust’s present level of operations. The Trust’s operating expenses are funded by a combination of community donations, program service fees, grants, fundraising activities, loans and income earned on cash balances and investments. The Trust received donations during the years ended December 31, 2023 and 2022 which included significant (in excess of \$5,000), nonrecurring contributions from individual donors or bequests in the amount of approximately \$1,465,788 and \$513,000, respectively.

The ability of the Trust to maintain its present level of operations is dependent upon, among other things, governmental grants and the continuity of sufficient annual financial support from the San Joaquin Valley community.

**NOTE 11 – LEASE LIABILITY**

In September 2019, the Trust entered into a four-year operating lease which expired August 2023 and continued month-to-month thereafter, to lease a vehicle. Lease payments are \$460 each month. Lease expense for the operating lease was \$5,520 and \$5,520 for the years ended December 31, 2023 and 2022, respectively.

In December 2020, the Trust entered into a five-year operating lease which expires December 2025 to lease a vehicle. Lease payments are \$464 each month. Lease expense for the operating lease was \$5,573 and \$5,573 for the years ended December 31, 2023 and 2022, respectively.

In July 2020, the Trust entered into a five-year operating lease which expires June 2025 to lease a copier. Lease payments are \$444 each month. Lease expense for the operating lease was \$5,328 and \$5,328 for the years ended December 31, 2023 and 2022, respectively.

In May 2021, the Trust entered into a 63-month operating lease which expires July 2026 to lease a postage machine. Lease payments are \$77 each month. Lease expense for the operating lease was \$924 and \$924 for the years ended December 31, 2023 and 2022, respectively.

All leases were determined to be operating leases and the lease liability was calculated based on the total future lease payments over the lease terms. The Trust did not apply a discount rate to the lease liabilities as it was not determined to be material to the overall consolidated financial statements.

Activity related to the lease liability is as follows for the year ended December 31, 2023:

|                 | <u>Beginning<br/>Balance</u> | <u>Additions</u> | <u>Principle<br/>Payments</u> | <u>Ending<br/>Balance</u> | <u>Due Within<br/>One Year</u> |
|-----------------|------------------------------|------------------|-------------------------------|---------------------------|--------------------------------|
| Lease Liability | \$ 37,330                    | \$ -             | \$ (15,819)                   | \$ 21,511                 | \$ 11,819                      |

Future undiscounted minimum payments under the operating lease agreements are as follows:

| <u>Year Ending<br/>December 31,</u> | <u>Amount</u>    |
|-------------------------------------|------------------|
| 2024                                | \$ 11,819        |
| 2025                                | 8,691            |
| 2026                                | <u>1,001</u>     |
| Total                               | <u>\$ 21,511</u> |

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 12 – OPERATING LEASE RIGHT-TO-USE ASSETS**

The Trust recorded operating lease right-to-use assets. The assets are for right-to-use vehicles, a copier, and a postage machine. The related leases are discussed in Note 11. Operating lease right-to-use activity for the year ended December 31, 2023 was as follows:

|                                    | Beginning<br>Balance | Additions   | Retirements/<br>Adjustments | Ending<br>Balance |
|------------------------------------|----------------------|-------------|-----------------------------|-------------------|
| Operating lease right-to-use Asset |                      |             |                             |                   |
| Right-to-use vehicles              | \$ 20,402            | \$ -        | \$ (9,256)                  | \$ 11,146         |
| Right-to-use copier                | 13,320               | -           | (5,328)                     | 7,992             |
| Right-to-use postage machine       | 3,608                | -           | (1,235)                     | 2,373             |
|                                    | <u>\$ 37,330</u>     | <u>\$ -</u> | <u>\$ (15,819)</u>          | <u>\$ 21,511</u>  |

**NOTE 13 – FAIR VALUE MEASUREMENTS**

In accordance with generally accepted accounting principles, fair value is defined as the price that the Trust would either receive upon selling an asset or pay to transfer a liability at the reporting date. Fair value utilizes and establishes a three-tier hierarchy to maximize the use of observable market data and minimize the use of unobservable inputs, and to establish classification of fair value measurements for disclosure purposes. Inputs refer broadly to the assumptions that market participants would use in pricing an asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing an asset or liability based on market data obtained from sources independent of the reporting entity. Unobservable inputs are those that reflect the reporting entity's own assumptions about the factors market participants would use in pricing the asset or liability as developed from the best information available.

The three-tier hierarchy of inputs is summarized in the three broad levels listed below:

*Level 1* – Valuations based on quoted prices in active markets for identical assets or liabilities.

*Level 2* – Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly, and fair value is determined through the use of other valuation methodologies.

*Level 3* – Valuations based on inputs that are not observable and significant to the overall fair value measurement, including the Trust's own assumptions in determining the fair value of assets or liabilities.

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 13 – FAIR VALUE MEASUREMENTS (continued)**

The following is a summary of the inputs used as of December 31, 2023 in valuing the Trust’s assets carried at fair value:

| Asset Description             | Level 1             | Level 2          | Level 3     | Total               |
|-------------------------------|---------------------|------------------|-------------|---------------------|
| Investments:                  |                     |                  |             |                     |
| Certificate of deposit        | \$ 7,050            | \$ -             | \$ -        | \$ 7,050            |
| US equities                   | 4,131,708           | -                | -           | 4,131,708           |
| International equities        | 340,485             | -                | -           | 340,485             |
| Investment pool CVCF          | -                   | 76,831           | -           | 76,831              |
| Fixed income                  | 790,502             | -                | -           | 790,502             |
| Cash and cash alternatives    | 343,950             | -                | -           | 343,950             |
| Assets measured at fair value | <u>\$ 5,613,695</u> | <u>\$ 76,831</u> | <u>\$ -</u> | <u>\$ 5,690,526</u> |

The following is a summary of the inputs used as of December 31, 2022 in valuing the Trust’s assets carried at fair value:

| Asset Description             | Level 1             | Level 2          | Level 3     | Total               |
|-------------------------------|---------------------|------------------|-------------|---------------------|
| Investments:                  |                     |                  |             |                     |
| Certificate of deposit        | \$ 7,050            | \$ -             | \$ -        | \$ 7,050            |
| US equities                   | 2,869,349           | -                | -           | 2,869,349           |
| International equities        | 293,163             | -                | -           | 293,163             |
| Investment pool CVCF          | -                   | 69,046           | -           | 69,046              |
| Fixed income                  | 303,619             | -                | -           | 303,619             |
| Bond mutual funds             | 112,937             | -                | -           | 112,937             |
| Assets measured at fair value | <u>\$ 3,586,118</u> | <u>\$ 69,046</u> | <u>\$ -</u> | <u>\$ 3,655,164</u> |

**NOTE 14 – BENEFICIAL INTEREST IN ASSETS HELD BY OTHERS**

|  | Fair Value       |                  |
|--|------------------|------------------|
|  | 2023             | 2022             |
| Beneficial interest in assets held by others       | <u>\$ 76,831</u> | <u>\$ 69,046</u> |
| Total beneficial interest in assets held by others | <u>\$ 76,831</u> | <u>\$ 69,046</u> |

The Trust holds certain of its investment funds with the Central Valley Community Foundation (CVCF) in order to utilize the professional investment advisory services administered by CVCF’s Investment Committee. CVCF manages the investment securities in accordance with the Trust’s Investment Policy. CVCF holds no variance power over the funds and the Trust reserves the right to withdraw any or all assets, including supplemental transfers, and all accumulated earnings, less any fees earned, but unpaid, from CVCF upon action by the Trust’s Board of Directors. The Trust’s investment securities, managed by CVCF, were \$76,831 and \$69,046, at December 31, 2023 and 2022 respectively.



**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 15 – BOARD DESIGNATED NET ASSETS AND NET ASSETS WITH DONOR RESTRICTIONS**

Board designated net assets (Net Assets Without Donor Restrictions) consisted of the following at December 31:

|                                       | <u>2023</u>             | <u>2022</u>           |
|---------------------------------------|-------------------------|-----------------------|
| Legal defense fund                    | \$ 72,500               | \$ 72,500             |
| Community supported agriculture       | 34,879                  | 34,879                |
| Parkway trailblazers                  | 28,281                  | 28,281                |
| Owl hollow stewardship                | 360,000                 | 360,000               |
| Owl hollow stewardship earnings       | 215,237                 | 133,407               |
| O&M endowment                         | <u>800,000</u>          | <u>-</u>              |
| <br>Total board designated net assets | <br><u>\$ 1,510,897</u> | <br><u>\$ 629,067</u> |

Net assets with donor restrictions classified between time and purpose restrictions were as follows at December 31:

|  | <u>2023</u>             | <u>2022</u>             |
|--|-------------------------|-------------------------|
| Time restrictions:                                 |                         |                         |
| Pledges receivable (donor)                         | \$ 39,908               | \$ 60,000               |
| Bequest receivable                                 | <u>-</u>                | <u>1,000,000</u>        |
| Total time restrictions                            | <u>39,908</u>           | <u>1,060,000</u>        |
| <br>Purpose restrictions:                          |                         |                         |
| EK Martin Land Acquisition Fund                    | 1,890,351               | 1,880,005               |
| Harvest home                                       | -                       | 500                     |
| LTA Western Innovation                             | -                       | 10,000                  |
| Eaton Bridge Feasibility Project                   | 119,298                 | 119,298                 |
| Eaton Trail Improvements                           | 23,789                  | 23,789                  |
| Conservation easement monitoring fund              | -                       | 30,291                  |
| P4P Sponsor  | -                       | 11,500                  |
| River Camp Firebaugh                               | 23,359                  | 17,359                  |
| RC Scholarships                                    | 14,258                  | 16,583                  |
| River Center Improvements                          | -                       | 2,500                   |
| Patton Shade Arbor                                 | 25,000                  | 25,000                  |
| Low Ropes Dyer                                     | -                       | 19,371                  |
| Restricted grants                                  | <u>88,757</u>           | <u>-</u>                |
| Total program restrictions                         | <u>2,184,812</u>        | <u>2,156,196</u>        |
| <br>Endowments:                                    |                         |                         |
| Operations and maintenance endowment fund          | 865,419                 | 798,482                 |
| Operations and maintenance endowment fund earnings | 283,925                 | 110,449                 |
| Lundberg educational endowment                     | 70,957                  | 70,957                  |
| Land stewardship funds                             | <u>30,942</u>           | <u>34,978</u>           |
| Total endowments                                   | <u>1,251,243</u>        | <u>1,014,866</u>        |
| <br>Total net assets with donor restrictions       | <br><u>\$ 3,475,963</u> | <br><u>\$ 4,231,062</u> |

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 15 – BOARD DESIGNATED NET ASSETS AND NET ASSETS WITH DONOR RESTRICTIONS (continued)**

The Trust’s endowment net assets by composition is as follows for the year ended December 31, 2023:

|  | Without Donor<br>Restriction | Original Gift     | Accumulated<br>Gains (Losses) | Total               | Total All<br>Funds  |
|--|------------------------------|-------------------|-------------------------------|---------------------|---------------------|
| Board-designated funds                   | \$ -                         | \$ -              | \$ -                          | \$ -                | \$ -                |
| Donor-restricted funds:                  |                              |                   |                               |                     |                     |
| Underwater                               | -                            | -                 | -                             | -                   | -                   |
| Other funds                              | -                            | 967,318           | 283,925                       | 1,251,243           | 1,251,243           |
| Total endowment funds, December 31, 2023 | <u>\$ -</u>                  | <u>\$ 967,318</u> | <u>\$ 283,925</u>             | <u>\$ 1,251,243</u> | <u>\$ 1,251,243</u> |

The Trust’s endowment net assets by composition is as follows for the year ended December 31, 2022:

|  | Without Donor<br>Restriction | Original Gift     | Accumulated<br>Gains (Losses) | Total               | Total All<br>Funds  |
|--|------------------------------|-------------------|-------------------------------|---------------------|---------------------|
| Board-designated funds                   | \$ -                         | \$ -              | \$ -                          | \$ -                | \$ -                |
| Donor-restricted funds:                  |                              |                   |                               |                     |                     |
| Underwater                               | -                            | -                 | -                             | -                   | -                   |
| Other funds                              | -                            | 904,417           | 110,449                       | 1,014,866           | 1,014,866           |
| Total endowment funds, December 31, 2022 | <u>\$ -</u>                  | <u>\$ 904,417</u> | <u>\$ 110,449</u>             | <u>\$ 1,014,866</u> | <u>\$ 1,014,866</u> |

The changes in endowment net assets for the years ended December 31, 2023, and 2022 are as follows:

|  | Without Donor<br>Restrictions | With Donor<br>Restrictions | Total               |
|--|-------------------------------|----------------------------|---------------------|
| Endowment net assets, December 31, 2021              | \$ -                          | \$ 865,692                 | \$ 865,692          |
| Investment return, net                               | -                             | (114,293)                  | (114,293)           |
| Contributions and others                             | -                             | 263,467                    | 263,467             |
| Appropriation of endowment assets<br>for expenditure | -                             | -                          | -                   |
| Other changes and reclassifications                  | -                             | -                          | -                   |
| Endowment net assets, December 31, 2022              | -                             | 1,014,866                  | 1,014,866           |
| Investment return, net                               | -                             | -                          | -                   |
| Contributions and others                             | -                             | 236,377                    | 236,377             |
| Appropriation of endowment assets<br>for expenditure | -                             | -                          | -                   |
| Other changes and reclassifications                  | -                             | -                          | -                   |
| Endowment net assets, December 31, 2023              | <u>\$ -</u>                   | <u>\$ 1,251,243</u>        | <u>\$ 1,251,243</u> |

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (continued)**

**NOTE 15 – BOARD DESIGNATED NET ASSETS AND NET ASSETS WITH DONOR RESTRICTIONS (continued)**

At any time, the fair value of assets associated with individual endowment funds may fall below the original level of the donor’s original contributions. This deficit is usually the result of unfavorable market fluctuations that occur after the original contributions. Such deficits are reported as reductions to Net Assets With Donor Restrictions. At December 31, 2023 and 2022, the Trust had no endowment funds in which the value at year-end was below the original amount provided by the donor.

**NOTE 16 – CONSERVATION EASEMENTS**

During the years ended December 31, 2023, and 2022, the Trust did not acquire or fund any conservation easements.

**NOTE 17 – CONTRIBUTED NONFINANCIAL ASSETS**

Contributed nonfinancial assets recognized within the Statements of Activities consist of the following for the years ended December 31, 2023, and 2022:

|                        | 2023 | 2022     |
|------------------------|------|----------|
| Services and discounts | \$ - | \$ -     |
| Goods                  | -    | 8,877    |
|                        | \$ - | \$ 8,877 |

**NOTE 18 – LEASE INCOME**

The Trust leases two buildings and three outbuildings to an entity on an eight-year lease which commenced on March 1, 2021 and expires on March 31, 2029. The monthly lease amount varies from \$4,123 to \$4,998 throughout the lease period. The following are the minimum lease payments expected to be received for the years ending December 31:

|           | Annual Lease<br>Payments |
|-----------|--------------------------|
| 2024      | \$ 52,958                |
| 2025      | 54,482                   |
| 2026      | 56,116                   |
| 2027      | 57,800                   |
| 2028-2029 | 74,527                   |
|           | \$ 295,883               |



**INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE  
AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH  
GOVERNMENT AUDITING STANDARDS**

To the Board of Directors of  
San Joaquin River Parkway and Conservation Trust, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the consolidated financial statements of San Joaquin River Parkway and Conservation Trust, Inc. (the Trust), which comprise the consolidated statement of financial position as of December 31, 2023, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the consolidated financial statements, and have issued our report thereon dated April 22, 2024.

**Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered the Trust's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the consolidated financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Trust's internal control. Accordingly, we do not express an opinion on the effectiveness of the Trust's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

**Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Trust's consolidated financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

**Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Trust's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Trust's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

HHC, INC.

Handwritten signature in blue ink that reads "HHC, Inc." with a stylized, cursive font.

Fresno, California  
April 22, 2024

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**

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**FINDINGS AND QUESTIONED COSTS**

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**SCHEDULE OF FINDINGS**  
**FOR THE YEAR ENDED DECEMBER 31, 2023**

**SECTION I – SUMMARY OF AUDITORS' RESULTS**

Type of auditor's report issued:

Qualified

Internal control over financial reporting:

Material weaknesses identified?

\_\_\_\_\_ Yes

  X   No

Significant deficiencies identified that are not  
considered to be material weaknesses?

\_\_\_\_\_ Yes

  X   None reported

Noncompliance material to financial  
statements noted?

\_\_\_\_\_ Yes

  X   No

**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.**  
**SCHEDULE OF FINDINGS (continued)**  
**FOR THE YEAR ENDED DECEMBER 31, 2023**

**SECTION II – FINANCIAL STATEMENT FINDINGS**

There are no financial statement findings to be reported in accordance with *Government Auditing Standards*.



**SAN JOAQUIN RIVER PARKWAY AND CONSERVATION TRUST, INC.  
SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS  
FOR THE YEAR ENDED DECEMBER 31, 2022**

**SECTION II – FINANCIAL STATEMENT FINDINGS**

There were no prior year financial statement findings.